

Production Begins to Stagnate

	9M 2024	9M 2023	Change	2023 (Full Year)
Production Performance				
FFB Process	4,286	5,240	-18.2%	6,752
Nucleus and Plasma ('000 tons)	2,718	3,312	-17.9%	4,354
3rd Parties ('000 tons)	1,568	1,928	-18.6%	2,398
CPO Production ('000 tons)	813	977	-16.7%	1,275
CPO OER (%)	19.0%	18.7%	1.8%	18.9%
Kernel Production ('000 tons)	171	210	-18.5%	272
Sales Performance				
CPO and it's Derivative	1,204	1,283	-6.2%	1,703
Kernel and it's Derivative	164	212	-22.4%	273

PT Astra Agro Lestari Tbk ("the Company") recorded Fresh Fruit Bunches (FFB) processed up to September 2024 at 4.3 million tons, which decreased by 18.2% compared to the same period in the previous year. This is in line with FFB production from the Company's nucleus and plasma estates, which also decreased by 17.9% to 2.7 million tons compared to the same period in the previous year. In addition, FFB from third parties also reduced by 18.6% to 1.6 million tons compared to the same period in the previous year. This decline is in line with Indonesia's palm oil production, which has also decreased due to the drought in 2019 and late 2023 and the increasing age of the plants. The decline in the Company's FFB resulted in a 16.7% decline in CPO production to 813 thousand tons compared to the previous year.

Until September 2024, sales of Crude Palm Oil (CPO) and its derivatives also decreased by 6.2% to 1.2 million tons compared to the same period last year. This decline was also in line with the sales of kernels and its derivatives, which decreased by 22.4% to 164 thousand tons compared to the same period in 2023.

AALI's FFB Production Trend* - 000 Ton



AALI's CPO Production Trend - 000 Tons



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Astra Agro Sustainability Aspiration - Public Contribution (Part 1)

The protection and respect for the survival of Indigenous People, which consist of the Anak Dalam Tribe (Orang Rimba), Bunggu Tribe, and Dayak Tomun Tribe, are highly considered by the Company. In addition, the Company continues to build constructive relationships while taking a role in improving the welfare of the Orang Rimba. Sustainably, the Company rolls out programs for the Orang Rimba that cover both the fulfillment of living space and sources of livelihood, namely

Fulfilling Basic Food Needs

The Company has been fulfilling the basic needs of Orang Rimba since 2018 by distributing rice and basic food packages. This program received support from various parties, both within the Orang Rimba themselves and other stakeholders such as the Village and Local Governments.



Quality Education Access

The Company believes that good quality education is also a right for Orang Rimba to be realized. Education allows the younger generation to develop their thinking and potential to welcome a more advanced life. In addition to learning activities to develop cognitive abilities, the Company also encourages children to become more aware of the importance of environmental sustainability through the young environmental agent program.



Access to Health Care

This health program is still a priority program needed by the Orang Rimba. The Company continues to assist and foster the Orang Rimba to gain access to proper health. This health program is expected to be a concrete step in preventing the stunting of the Orang Rimba.

Population Access Assistance in Obtaining Identity Cards and Social Services

Orang Rimba's lack of understanding of the importance of having a national identity card (KTP) causes them to ignore population administration records. Considering that KTP is not just an identity card, it is also a prerequisite for reaching various social guarantees provided by the state. The Company has collaborated with the Population and Civil Registration Office of Sarolangun and Merangin Districts to accelerate ID card ownership since 2018.

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